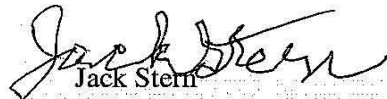# JANNA HOLDINGS, LP

Joshua Scott
Executive General Adjuster
The Greenspan Company / Adjusters International
428 S. Gilbert Rd., Ste 106-3
Gilbert, AZ 85296

Dear Mr. Scott,

I want to extend my sincere thanks to you and The Greenspan Co. / Adjusters International for the exceptional results obtained on my claim. As a long time owner of many properties I know the advantages of hiring a public adjuster and you have again affirmed my belief that it is one of the smartest financial decisions anyone can make. While insurance agents and adjusters may imply hiring a public adjuster will draw out the process and ultimately be more expensive, I know this to be untrue. I have gone down both paths and will never again allow my insurance company to dictate how much they owe. The benefits of hiring you and your company are several fold; your knowledge of construction estimating allowed us to receive a complete and thorough repair to the lifeblood of our success, our buildings. Your knowledge and understanding of the insurance policy allowed us to know every portion of our claim and was settled based on the policy we purchased, not the operating practices of the insurance company. Your professionalism was constant and complete. We were always aware of the status of our claim and what actions you were taking to reach resolution. By you obtaining the proceeds on our behalf we were then able negotiate our own arrangements with our choice of contractors, not the insurance company contractors. Your fees for assisting us are absolutely inexpensive in comparison to the benefits you obtain on our behalf. If I am ever struck again with any insurance claim I will not hesitate to contact your company. I am a true believer in the benefits associated with a company like yours and I would welcome the opportunity to provide references to any of your prospective clients.

Again, thank you for all of your help.

Sincerley,

Jack Stern