



CHAMBERLIN
and associates llc

o 480 782 5100 f 480 782 5102

1050 E Southern Avenue, Suite D

Tempe, Arizona 85282

www.chamberlinassociatesllc.com

To:

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Pinewood Village LLC
4802 N 15th Ave – Phoenix AZ 85282
Hail loss October 5, 2011

Dear Josh,

I was going through our books the other day and did a final review of the loss settlement from Pinewood Village Apts. You remember; the hail storm that damaged nearly every one of our properties! How could you forget? Most of the city was devastated. Out of state contractors, unscrupulous insurance companies, and others from who knows where were swarming us with some scheme or another.

Managing these things is a daunting task and I just wanted to thank you for your help. After we brought The Greenspan Co. / Adjusters International on as our single source of managing our losses we have had tremendous results. You quickly move through the sea of issues that come to lights when such large sums of money are involved. With you, our property owners are happy, our tenants are happy, and we can focus on managing the properties.

We will never go it alone again. Please give a special thanks to Dow Brooks, and all of the others who were part of the team working for us.

Sincerely,

Dave Chamberlin
Owner
Chamberlin and Associates



C H A M B E R L I N
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Tempe, Arizona 85282

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To:

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Ashland Nortshire Properties LLC (Idle Hours Apartments)
150 E Rovey Ave – Phoenix AZ 85014
Hail Loss – October 2011

Dear Josh,

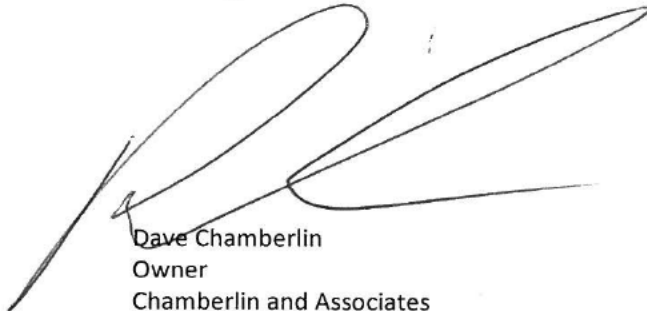
I want to write and thank you again for the hard work you put in on negotiating the insurance claim on Idle Hours.

You did a great job against Farmers. It always amazes me how insurance companies like to make up new rules when they have a large exposure. If we did not have access to the years of experience and expertise The Greenspan Co./ Adjusters International brings to the table I know we would have gotten less.

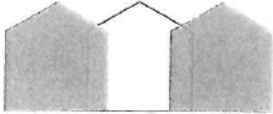
Again, please extend a special thanks to everyone, especially Dow Brooks, for their hard work in adjusting this loss.

Best Regards,

Sincerely,



Dave Chamberlin
Owner
Chamberlin and Associates



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To:

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Paradise Villa LLC
17805 N 40th Street Phoenix AZ 85032
Hail Loss – October 2011

Dear Josh,

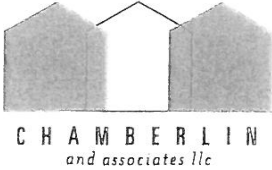
Please allow me to extend a special thanks to you, Dow Brooks, and everyone else at The Greenspan Co. / Adjusters International for their fine work on Paradise Villa.

Time and time again you have proven yourselves to be professionals, experts, and incredible negotiators. Only one thing mattered in this loss; Money. This property was worn down with several years worth of maintenance to be completed. The insurance company defiantly attempted to depreciate the damages at an unreasonable rate. Without your assistance I know there is no way we would have recovered the hundreds of thousands of dollars we did.

I would also like to thank you for your communication with us during the process. The insurance company continually attempted to delay the payment of the claim. Without your experience and guidance I think we would have just given up. Thank you again for coaching us to stick with it and to see through their delay tactics. It paid off big time!

Sincerely,

Dave Chamberlin
Owner
Chamberlin and Associates



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To:

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Meritish Norther Lakes, LLC / Glen Brea Apartments
4949 W Northern Ave Glendale AZ
Hail loss October 5, 2011

Dear Josh,

I wanted to write and thank you, Dow Brooks, and everyone else at The Greenspan Co. / Adjusters International for the exceptional work done to settle this loss.

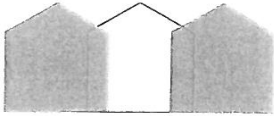
In the past, we never enjoyed taking on the task of dealing with the insurance companies for our property claims. Ever since we brought you into the picture as part of our emergency response plan we have had an enormous weight lifted off our shoulders. The professional way you deal with the insurance companies helps us focus on our core business which is managing properties!

I am still amazed at the tremendous detail that went into adjusting the loss. How you accounted for every single damaged item on a property with over 55 structures is beyond me. I guess that's why you got such an amazing settlement. I think we can finally say it. The storm is over. Because of you and everyone on the team the property looks amazing and we have even raised our occupancy!

If you ever need a reference tell them to call me first!

Sincerely,

Dave Chamberlin
Owner
Chamberlin and Associates



C H A M B E R L I N
and associates llc

February 5, 2012

To:

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Thunderbird Villas
9204 S. 7th Place – Phoenix AZ
Fire Loss - 2011

o 480 782 5100 f 480 782 5102

1050 E Southern Avenue, Suite D

Tempe, Arizona 85282

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Dear Josh,

I wanted to write and thank you, Dow, and everyone else who assisted with the tremendous results you were able to obtain on Thunderbird Villas.

Early in the process the owner was apprehensive about hiring a consultant to work the claim on their behalf. They thought, like I once thought, the insurance company was looking out for the owners best interests. It's clear now that I have been though this several times; the friendliness of an insurance company diminishes as the amount of damage increases.

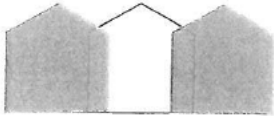
Everyone at The Greenspan Co. / Adjusters International who worked on the claim leveled the playing field for us. The construction estimators, accountants, inventory personnel and the negotiating experts made all of the difference, again.

Josh, as always the owner is ecstatic with the results. And once again we look great to our clients because you are part of our emergency management plan. I can't thank you enough.

If you ever need a reference please feel free to have them call me first!

Sincerely,

Dave Chamberlin
Owner
Chamberlin and Associates



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To:

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Hidden Glen Apartments
9204 S. 7th Place – Phoenix AZ
Fire Loss – December 2008

Dear Josh,

I wanted to write and thank you, Dow Brooks, and everyone else who assisted with the adjustment of the Hidden Glen Apartments fire claim.

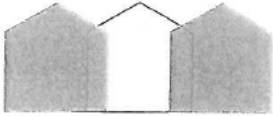
Without the experience and expertise of the Staff at The Greenspan Co. / Adjusters International I know we would not have gotten the settlement we did.

We have used your services several times now and made it part of our disaster recovery program for all of our properties. We have always gotten tremendous results with you. We look forward to a long and prosperous relationship.

As always you do a great job and make us look great to our property owners.

Thanks again.

Dave Chamberlin
Owner
Chamberlin and Associates



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To:

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Hidden Glen Apartments
9204 S. 7th Place – Phoenix AZ
Fire Loss – November 2011

Dear Josh,

Can you believe it? A second major fire at the same apartment complex!

It's times like this that I am glad we have The Greenspan Co. / Adjusters International on our team. I have learned in my 20+ years of being in the property management business that bad luck with strike. It's how I handle such bad luck that counts.

Having you, Dow, and all of the experts at The Greenspan Co. / Adjusters International has been a major key to our success in dealing with our large complex property claims. Your complete and professional accounting of damages puts our property owners at ease that their single biggest investment is in the best hands possible.

You do as you promise. We thank you. Our property owners thank you.

Dave Chamberlin
Owner
Chamberlin and Associates